1 1 It's entirely straightforward and normal for 2 2 (2.00 pm)a business to reach out and advocate legitimately the 3 3 LORD JUSTICE LEVESON: Yes, Mr Jay. economic benefits of a transaction or a business, as 4 4 MR JAY: Mr Murdoch, the emails at pages 16 and 17, it -- as it were. I don't see that there's anything 5 01657/01658 didn't go to you. It's clear that behind 5 related to the other piece in this email. This is just 6 the scenes, efforts were made to work out who was the 6 legitimate advocacy. 7 7 best person to speak to close to Mr Cable, who therefore Q. Did you, as part of that process, have any discussion 8 could be lobbied. 8 with Alex Salmond shortly thereafter? 9 9 The answer came at 01659, page 18, which is an email A. I had a discussion with Alex Salmond at some point in 10 10 which did go to you: here, making many of the same points as well as, I'm 11 11 "Mission accomplished." sure, other agenda items. 12 This is Mr Michel, of course, to you. 12 Q. Thank you. Can we look at our page 01662, your page 21. 13 "Lib Dem MP, former Sky employee, with major Sky 13 Not an email you were copied in on. 14 customer centres in his constituency and around, will 14 " Vince's adviser just called me, unprompted. We 15 contact Vince Cable to ask him to bear in mind the 15 discussed the state of the process. He promised to make 16 economic investment point of view rather than getting 16 sure he has read the BIS submissions by Thursday 17 influenced by political games, especially in times of 17 afternoon. He will then schedule a face-to-face chat." 18 austerity and a very difficult economic environment for 18 So I think that's a reference to the adviser who is 19 19 going to read the submissions. Indeed, the adviser did those areas. He will also emphasise the opportunity for 20 Cable to show the maturity of the Lib Dems as Coalition 20 read them, page 22, our page 01663, because the adviser 21 21 partners, working for the long-term, and will draw from texted Mr Michel, stating that it was his view you'd put 22 the coalition government experience Lib Dems have had in 22 up a very strong case which would stand you in good 23 Scotland." 23 stead on this. 24 24 Then we can see the second bullet point: The next page, 01664, this time you are sent the 25 25 email, but on 8 November 2010, which was four days after "Alex Salmond is also very keen to put these issues Page 1 Page 3 1 across to Cable and have a call with you tomorrow or 1 2 Wednesday. His team will also brief the Scottish press 2 you recall that? 3 on the economic importance of News Corp for Scotland." 3 A. Yes, and I'd note that the previous email I think is on 4 I think you did have a conversation with Mr Salmond 4 5 about it, didn't you, Mr Murdoch? 5 notice was put, saving that our case was strong with 6 A. I think I did, but Mr Jay, I don't -- I think you 6 respect to our briefing. 7 7

characterised page 18, the note that starts "Mission accomplished", as somehow the answer to who to talk to with respect to Mr Cable, and I don't think the two are related. For clarity, I think the -- 16 is Vince's main adviser suggesting that Lord Oakeshott be contacted or others or -- and then this is a separate point on 18, which is Mr Michel, who basically started speaking to some Scottish politicians where, as we discussed earlier, British Sky Broadcasting is a major employer, to make some of the economic arguments with respect to investment. I think we have to recall that this merger was about the creation of a pan-European digital television platform with major operations in the United

Kingdom, and particularly that meant potentially quite a lot of operations and an increase in operations in

22 Scotland, where technical support, IT, service centres, 23

et cetera, were located for British Sky Broadcasting as

an important employer there, and it's entirely

25 straightforward to reach out to --

Page 2

- Mr Cable had issued a European intervention notice. Do
- the day or thereabouts when the European intervention
- Q. The gist of the email 01664, page 23 -- this is a call 8 with Mr Cable's main adviser, really along the lines, if 9

I can paraphrase it, that they didn't want a meeting at that stage between News Corp and Mr Cable. You can see:

10 11 "They also want to be able to say they took an 12 independent view. Asked me to be in touch regularly in

13 coming weeks, if only to provide him with any 14 evidence/materials we would like Vince/him to read."

Then we can see at the bottom:

"I also have follow-up calls scheduled with David Laws and Clegg on this."

Mr Cable was taking an appropriate line, wasn't he, in terms of not wishing to have a meeting? He wanted to take an independent view; would you agree?

A. No, I actually think it would have been entirely appropriate -- and it's the reason that I sought it -to have a meeting with Mr Cable and his advisers to be able to lay out some of the issues as we saw them and to

25 be able to lay out both the rationale for the

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1 Q. Maybe this is your view -- and I'm not saying whether transaction and also our analysis of the relevant 2 plurality and competition concerns. It's self-evident it's right or wrong: that if Mr Harrison is prepared to 3 in what emerged over the next 12 months, namely in --3 speak to Mr Michel and speak indiscreetly, that's 4 4 I guess it was December when he was removed but then a matter for Mr Harrison, but Mr Michel is simply doing 5 interviews that he made afterwards, that he was taking 5 his job? 6 other people's advice, which is very frustrating A. Mr Michel is reporting back what he's hearing. In some 6 7 7 because, really, you know, all we wanted to do was be cases he's calling people and in others, as you just 8 8 able to sit down in a proper way and say, "Here are the referred to an email, he's receiving telephone calls 9 9 issues. You, the Secretary of State, should consult on unprompted, and a channel of communication exists that 10 10 this and you should be listening to -- we know you are is just additional to, really, the important channels 11 11 going to be listening to and informed by all the which were the voluminous submissions that we were 12 12 different noise around. Please sit us down and let us making to the Secretary of State and to his people, and 13 13 make our case." to whomever else asked for them. 14 Q. Page 24, 01665, Mr Michel to you. Mr Michel had 14 Q. It's also clear from this email that Mr Salmond was 15 a meeting with Rupert Harrison, who, I think as we 15 onside as well. That's consistent with the previous 16 established before lunch, is the special adviser to 16 email. I'd like to move forward, please, to your 17 page 26, our page 01667. 17 Mr George Osborne; is that right? 18 A. That is what you said earlier, yes. 18 A. Yes. 19 Q. This was a way into finding out what was going on at 19 Q. 15 November 2010. Michel to you: 20 a high level, and we can see that from the text of the 20 "Jeremy [that's Jeremy Hunt] tried to call you." 21 21 email: So it looks as if Mr Hunt was trying to call you, 22 "Confirmed tensions in the Coalition around Vince 22 Mr Murdoch, directly. Is that your understanding? 23 Cable and his current policy positions. Vince made 23 A. That seems to be what it says, that Mr Hunt tried to 24 24 a political decision ..." 25 25 Q. "He has received very strong legal advice not to meet us This is the issue of the European intervention Page 5 Page 7 1 notice. 1 today as the current process is treated as a judicial 2 2 "... probably without even reading the legal advice, one (not a policy one) and any meeting could be referred 3 3 to and jeopardise the entire process. Jeremy is very as confirmed also to us by Vicky Price and David Laws 4 4 frustrated about it but the Permanent Secretary has now yesterday." 5 5 Do you think it's appropriate, Mr Murdoch, that here also been involved." 6 6 What did you understand by that? you are getting confidential information as to what's 7 going on at a high level in government? 7 A. I understood that there was a meeting scheduled with 8 A. I think -- I think -- what I was concerned with here was 8 Mr Hunt and presumably his advisers and I certainly was 9 9 the substance of what was being communicated, not bringing along my public affairs executive, and then it 10 10 necessarily the channel by which it was being was cancelled because of advice that, as a minister, he communicated. Mr Michel's job was to engage with 11 shouldn't meet with someone who had an issue before the 11 12 12 special advisers and at a political level with government. 13 13 LORD JUSTICE LEVESON: What was the date on which Mr Cable's Westminster, to put it broadly. That is what a public 14 14 responsibility passed on to Mr Hunt? affairs executive does. He reports back what he's been 15 15 A. It was a month later. told, and at no point in here did he or the company put MR JAY: 21 December. 16 forward anything illegitimate or inappropriate. We 16 17 LORD JUSTICE LEVESON: December? Thank you. 17 just -- I was concerned here with the substance of what 18 I was hearing. I thought you were about to ask: "Do you 18 A. And again, Mr Jay, you know, I was seeking to have 19 think that it's appropriate that he took the decision 19 entirely transparent conversations with policy-makers 20 20 and around the place, because by this point we were without reading any of the legal advice?" That's --21 obviously extremely frustrated by the things we were 21 Q. That speaks for itself. I'm not going to comment on 22 22 that. hearing. I'd also add that a lot of the communications

A. That was the thing that stood out to me in all of these

communicated more than reflecting on the channel.

Page 6

communications. It was the substance of what was being

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that were coming back from government and from

politicians I took with a grain of salt, given the fact

that we had been hearing many, many sides -- people were

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- 1 speaking out of different sides of their mouth, it
- 2 seemed to me, in all the communications that we've come
- 3
- 4 Q. Aside from the point that Mr Hunt didn't have carriage
- 5 of the decision -- at this stage it was Mr Cable -- what
- 6 you were being told here was that the government was
- 7 receiving strong legal advice that as this was
- 8 a judicial process, meetings were inappropriate. Did
- 9 you understand that to be the case?
- 10 A. I understood that that was the advice he was getting.
- 11 It said that he was frustrated and I was frustrated by
- 12 it as well, because there was nothing inappropriate,
- 13 I thought, about being able to advocate a reasonable
- 14 position, which was that the government should be
- 15 applying the appropriate legal test, particularly when
- 16 we had already heard, as we saw in the emails before,
- 17 that perhaps that wasn't the process that had been
- 18 followed earlier. I would also --
- 19 Q. Whatever the position before, Mr Murdoch, you were being
- 20 told that as this was a judicial process and not
- 21 a policy issue, it was inappropriate to have certainly
- 22 formal meetings, and by parity of reasoning, informal
- 23 meetings, because that had the propensity to subvert the
- 24 judicial process. You must at least have understood
- 25 that.

### Page 9

- 1 substantive, where we could make the case that we wanted 2
- 3 And I'm sure, by the way, there were lots of other
- 4 things on the agenda to meet with Mr Hunt on at that
- 5 time, most notably the IP review, the Hardwicke(?)
- 6 review, next generation access, networks legislation --
- 7 all of the normal things that actually we weren't able
- 8 to discuss at all because of this idea that we weren't
- 9 able to have government meetings.
- 10 Q. Did you have a conversation with Mr Hunt on his mobile
- 11 phone or otherwise?
- 12 A. I believe he called me to apologise for cancelling the
- 13 meeting but -- I don't have a specific recollection, but
  - I think that's what's in the records.
- 15 Q. Your reply, which is the one reply which may be
- 16 relevant, timed at 12.02 in the early afternoon:
- 17 "You must be fucking joking. Fine. I will text him
- 18 and find a time."
- 19 So you were angry?
- 20 A. As I said earlier, I was displeased.
- 21 Q. Did you get advice as to what a judicial process such as
- 22 this meant and also what it would be or would not be
- 23 appropriate for News Corp to be doing in relation to
- 24 officials and ministers who were responsible for that
- 25 judicial process?

# Page 11

- A. But I didn't have any informal meetings. This was, 1
- 2 I understood to be, that Mr Hunt would not be taking
- 3 direct meetings from hereon in.
- 4 Q. So you understood that it was inappropriate, because
- 5 this was a judicial process, to have formal meetings
- 6 with the Secretary of State, did you?
- 7 A. That seems to be what this says. I didn't agree with
- 8 the points, and I was -- you know, and I'm sure I know
- 9 what you're coming to. I was displeased with the
- 10 decision.
- 11 Q. The email from Mr Michel continues:
- 12 "My advice would be not to meet him today, as it
  - would be counter-productive for everyone, but you could
- 14 have a chat with him on his mobile, which is completely
- 15 fine, and I will liaise with his team privately as
- 16 well."

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- 17 Which suggests: well, if you do it surreptitiously
- 18 by direct mobile phone contact, then no one will find
- 19 out about it. That's what this is telling you, isn't
- 20
- 21 A. I didn't make it -- I didn't take it to mean
- 22 surreptitiously. I took it to mean that maybe a small
- 23 telephone call, if he wanted to speak to you, would be
- 24 fine. But there was no understanding in my mind that
- 25 a telephone call would replace a meeting that was to be
  - Page 10

- A. With respect to judicial process, my understanding was
- 2 that the Secretary of State had a responsibility to take
- 3 into account the advice that he was receiving from his
- 4 advisers and that they would receive submissions from
- 5 various parties in putting that advice forward to him.
- 6 Our only concern in this -- and I think a lot of
- 7 these communications as we'll keep going were really
- 8 around that, around the process itself, to -- because,
- 9 remember, under the Enterprise Act here, this was
- 10 unchartered territory. We hadn't really done this
- 11 before with the Secretary of State doing this, and so
- 12 the timetables, how many submissions, what other bodies 13 would be consulted and what wouldn't be consulted at
- 14 different phases in it was something that was, you know,
- 15 a matter of dialogue with the relevant authorities as we
- 16 went through it.
- 17 Q. Yes.

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- 18 A. Which is why again -- you know, which is what a public
- 19 affairs executive does, is try to have an understanding
  - of those things and keep the process moving along.
- 21 Q. The next few pages, starting at 01668, show that 22
- 23 for Mr Cable, and Mr Wilkes, who was Mr Cable's special

Mr Michel was also trying to work on the special adviser

- 24 adviser, was saying that that would be inappropriate.
- 25 A. Are you on pages 27 and 28?

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- 1 Q. Yes. He refers, for example, to his being sure that
- 2 "we're both equally interested in staying within the
- 3 bounds of proper conduct". So he's warning Mr Michel to
- 4 lay off, isn't he?
- 5 A. But I think Mr -- I mean, I can't speculate, I wasn't on
- 6 any of these emails, but actually what we've seen, given
- 7 the process that the department for business innovation
- 8 and skills had gone through, they didn't want any
- 9 dialogue and they didn't want any -- they didn't want to
- 10 have anyone talking to them about the process because
- 11 they hadn't had one.
- 12 Q. Okay. Page 31 --
- 13 LORD JUSTICE LEVESON: I think a proper reading of this
- 14 email requires a look at the one at the bottom.
- 15 Mr Michel is saying to Mr Wilkes:
- 16 "Well, so that means nobody else has spoken? You've
- 17 not met anybody else?"
- 18 Asking somewhat pointedly, and he's responding:
- 19 "Well, as happens, I don't think I have, and of 20 course we have to stay in proper conduct."
- 21 And then the top one says:
- 22 "Well, I understand. I was only being cheeky in
- 23 a friendly way."

tells you:

- 24 A. And he does back off.
- 25 MR JAY: You weren't copied into those emails. The next
  - Page 13

email that was sent to you was in the early evening of

15 November, page 01672, your page 31, when Mr Michel

- 1 Rubicon ..."
- 2 Is Rubicon the internal company name for the
- 3 acquisition of --
- 4 "Just had a conversation with Vince's main adviser
- 5 regarding meetings they might have had with the
- 6 complainants to the transaction, given rumours we hear."
- 7 A. That he might have had a meeting?
- 8 Q. Yes.

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- 9 A. I am sorry, where are you in this? I apologise, Mr Jay.
- 10 Q. Page 31.
- 11 A. I have the page --
- 12 Q. I've just read out the first sentence. I think at one
- 13 stage -- I'm not sure exactly when -- there was
- 14 a meeting between Mr Cable and the complainants to the
- 15 transaction, wasn't there?
- 16 A. We understand that to be the case, but it's being --
- 17 they're saying it didn't happen here. This group of
- 18 people -- I don't think the FT, although they were sort
- 19 of outside it, had very publicly come together. I think
- 20 they'd called themselves an Alliance -- they capitalised
- 21 it -- and they had a PR firm and a legal firm, Slaughter
- 22 & May, that was doing a lot of lobbying on the other
- 23
- 24 Q. On 17 November -- it's not within these emails -- you
- 25 gave a speech at Barcelona. Do you remember that?
  - Page 14

- 4 A. Yeah, it was just a project code name on internal

A. It was a presentation at an investor conference.

Competition Commission?

regulatory processes.

with it, was it?

Q. Do you appreciate that presentation was interpreted by

some as a threat to government over a reference to the

A. I think it was miscast as that in the UK press. At the

and I've gone back and looked at it -- actually played

economic benefits and an argument about potential

disincentives to invest around lengthy and uncertain

A. It was a clear message to say that uncertain and lengthy

regulatory processes were a disincentive to invest and

choices to invest around the world, particularly News

where that uncertainty existed. I think any business

Q. Page 32, 01673, email Mr Michel to you, 19 November:

"Lord Oakeshott. Was told today by Cable's adviser

to approach any meeting with Lord Oakeshott as a proxy

for Vince Cable, an intro discussion on the substance of

Page 15

entirely reasonable to advocate that position.

Corporation, to make decisions to invest in those areas

person would agree with that, and anyone would think it

they made it harder for businesses who have a lot of

Q. That wasn't a gentle message to government to get on

it pretty straight. It was simply an argument about the

time, the initial wire stories and things like that --

- 5 documents.
- 6 Q. "... and the possible way forward."
  - The next email:
- 8 "I will have a session with Hunt's adviser next
- 9 Wednesday to update on Ofcom process and next steps."
- 10 Why was there continual interaction with Mr Hunt at
- 11 this stage, when he didn't have responsibility for
- 12 deciding the bid?
- 13 A. I think the view was that we wanted any interested party
- 14 in policy-making to be able to see the relevant
- 15 arguments and the relevant submissions, given that we
- 16 were concerned about the process and we wanted to make
- 17 sure that the relevant process, the right process and
- 18 the relevant legal tests were applied. So we were happy
- 19 to provide documents, arguments, official copies, copies
  - of submissions, et cetera, if ministers' advisers wanted
- 20
- 21
- 22 Q. The email continues:
  - "Jeremy has also asked me to send him relevant
- 24 documents privately."
- 25 Do you know which documents those were?

Page 16

- Day 63 PM Leveson Inquiry 1 A. I would imagine it was things like submissions, things 1 has to do, so I didn't assume that it was all direct. 2 2 that were the official documents, just so he could have O. On the next --3 them, but I'm speculating. 3 4 4 Q. Do you know whether that happened? 5 A. I don't. I think so, because I think -- well, I think 5 6 in reading all of these just the other day, that there 6 7 7 are some -- they say they've read them, but I don't know 8 8 if that's the advisers or ... 9 9 Q. I move forward to your page 36, our page 01677, Ofcom. It doesn't have anything to do with government, 10 10 Mr Michel reporting back to you, 2 December 2010. does it? 11 11 Michel has spoken to the advisers of both the Deputy 12 Prime Minister and the Prime Minister. Do you see that? 12 13 A. Yes. 13 14 Q. Particularly the emboldened bullet point, message coming 14 15 from the Deputy Prime Minister's adviser: 15 16 "Honest discussion on the importance for us of 16 formal report later on, and that didn't come until the 17 17 end of December. The issues letter is part of the same getting Labour on board, comfortable with the 18 transaction, as that will influence Cable a lot." 18 process and gives interested parties an idea of what 19 19 That, again, is demonstrating the importance of the 20 political dimension, isn't it? 20 21 21 A. Which they were telling us to focus on. 22 Q. Look at page 38, 01679. 16 December. I think in order 22 23 to understand this, I have to interleave into the 23 24 24 chronology that on 10 December 2010, Ofcom published its 25 25 issues letter identifying the key issues which would Rebekah Brooks --Page 17 Page 19 1 need to be addressed in relation to the merger. We know 1 2 that from another exhibit, KRM17, but we're not going to 2 3 3 look at it. is sent, isn't it? 4 The right order for reading these emails -- can you 4 5 first at the second email on page 38, 01679, because 5 it matters much. 6 LORD JUSTICE LEVESON: All right. that comes first in time. 6 7 A. Yes. 7 MR JAY: It's Rebekah Brooks, three minutes later, sending
  - Q. That's Michel to you:
  - 8
- 9 "Very good debrief with Hunt on the issues letter. 10 He is pretty amazed by its findings, methodology and
- 11 clear bias. He very much shares our views on it. We
- 12 are going to try to find a way for you to meet with him
- 13 one to one before Christmas."
- 14 Of course, we don't know whether that reference to
- 15 Mr Hunt is to Mr Hunt in person or his special adviser,
- 16 do we?
- 17 A. Or Hunt's office in general. Yeah, we don't.
- 18 Q. Can I ask you this general question, Mr Murdoch: when
- 19 you were getting these emails through, did you interpret
- 20 all the references to Mr Hunt as to him personally or
- 21 did you interpret them more widely as being a reference
- 22 to his adviser or to his office?
- 23 A. I think I assumed that he was communicating through his
- 24 office. I would have assumed that. The minister is
- 25 busy, doing events, all the other things that a minister

- A. But I think you can appreciate just -- I mean, again,
- the channel wasn't my primary concern here; it was the
- content of these notes, which were confirming our
- concerns, or at least providing -- at least other people
- seemed to agree with our concerns about the process.
- Q. Although this time the issues letter emanates from

- A. Well, I believe it's an issues letter that's issued by
  - Ofcom in response to the intervention notice the
- Secretary of State had made a little while before. The
- issues letter identifies issues and then it comes out
- and then people opine and then Ofcom publishes a more

- sort of things they're going to be weighing up and
  - thinking about in terms of how they determine what to
- Q. I think its title is self-explanatory. We understand
  - its purpose. But if you read through the email chain
- going upwards, Mr Michel -- pardon me, it's
  - LORD JUSTICE LEVESON: I think Mr Michel is -- oh, it's
- Mr Michel forwarding or adding an email to an email that
- MR JAY: I think it might be a separate one. I'm not sure
- 8 an email to you and to Mr Michel. It's clear that
- 9 Rebekah Brooks has spoken to either George Osborne or
- 10 his office. The message is:
- 11 "Same from GO -- total bafflement at response."
  - So you're also gaining insight into what Mr Osborne
- 13 thinks about the issues letter, aren't you?
- 14 A. It may not have been the issues letter in particular.
  - Remember, there was a general bafflement at Ofcom's view
- 16 because most people had assumed that we had controlled
- 17 Sky already.

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- 18 Q. Mr Osborne's list of meetings with proprietors -- this
- 19 conversation with Mrs Brooks is described as a general
- 20 discussion. Maybe we can consider that.
- 21 Higher up the page, Mr Michel is emailing you and
- 22 Mrs Brooks referring to feedback from a spokesman close
- 23 to Mr Cable. I think the feedback we learn at page 39,
- 24 01680, when you're told that Mr Michel has just spoken
- 25 to Vince's main adviser:

1 "Neither date I put forward for a meeting with Vince 1 role of Telegraph. Cable about to be blackmailed ..." [in early January] is likely to work. Vince is out of 2 2 Do you know what that was about? 3 3 the country." A. Blackmailed? I didn't ... 4 4 So there's a possibility of a meeting in Oh, I think it's because when the comments came out, 5 mid-January. Do you see that? 5 they had been -- they came out on -- well, I guess it 6 A. Again, I took a lot of the communication coming from the 6 was on TV, but also Mr Peston's -- for the BBC's blog, 7 7 politicians with a big grain of salt because they -came out and apparently the Telegraph, who had done the 8 8 recording around a number of Liberal Democrats at that this is now six months into this process. We hadn't 9 9 been able to get a meeting with the relevant adviser. time, had gotten this recording and then had published 10 We'd heard conflicting accounts of whether or not he was 10 it as the full transcript but without the relevant piece 11 11 willing to look at evidence or not willing to look at about News Corporation. I think Mr Cable said something 12 12 evidence. We had an issues letter from Ofcom that was like: "They're under attack from everywhere and I've 13 13 hard to understand where they were going, so the whole declared war on Mr Murdoch", and he'll stop the BSkyB 14 14 thing at this point was very frustrating. transaction. Importantly, he says that that's the 15 Q. Next page, page 40, 01681, Mr Michel to you: 15 reason why it's good to be in Coalition government, 16 "Just had a chat with Clegg's Chief of Staff 16 because they can do things like this as opposed to just 17 17 regarding the ongoing process. He was very surprised protesting in opposition. I'm paraphrasing there. 18 when I pointed out to him that Cable will be tempted to 18 That whole piece was left out of the Telegraph, and 19 19 take a decision with a lot of political influence. For given their prominent role in the so-called alliance 20 him, the referral is not a matter for Lib Dems; it's 20 against this, that was cause for some concern of ours, 21 21 a matter for the Secretary of State in accordance with and we thought it was pretty inappropriate. 22 his statutory obligations." 22 And then the demands with Oakeshott. When I did 23 23 As it happens, that's 100 per cent correct. meet with Lord Oakeshott, ahead of any Ofcom piece or 24 24 "Said he was unclear therefore why News Corp is whatever it is, there were suggestions made of divesting 25 seeking out the views of people who have no locus in the 25 the Times and other things like that that I just Page 21 Page 23 1 decision-making process and thinking that their views 1 wouldn't engage in because I thought that only the 2 indicate that the decision will be political." 2 relevant legal test should be the matter at hand. 3 Why were you doing that? 3 Q. The reference, though, to Mr Clegg's office being 4 A. Because Vince's main adviser, many months before, had 4 furious and Mr Cable's comments being unacceptable, that 5 advised us to do so. 5 must, though, be a reference to Mr Cable's remark that 6 Q. I can paraphrase the rest, that Mr Cable was keen to 6 he wanted to declare war on Murdoch? 7 make up his own mind and not be influenced by anyone, 7 A. Or that he had. 8 although you were trying to influence him, weren't you? 8 Q. Yes. 9 9 A. I think it was an exposure of acute bias, as I mentioned A. We were simply trying to make the case that a clear 10 10 earlier. process should be put in place around this and the 11 Q. Okay. Page 42, 01683. We're now Christmas Eve. relevant legal test that's clearly understood should be 11 12 applied. I don't think that's influencing. That's 12 Mr Michel emailing you and others. Mr Michel says: 13 13 saying, "Let us make the side of the argument one way or "Just spoke to JH." 14 14 So he claims to have spoken, I think, to Mr Hunt another", so that he can have the right inputs to make 15 15 a decision. directly. This is the last of the communications which Q. Okay. Page 41, 01682. We're now the early evening of 16 16 is with Mr Hunt directly, according to Mr Michel's 17 21 December 2010. Mr Cable's remarks to the two persons 17 witness statement. 18 posing as members of his constituency but in fact 18 "Said he was very happy for me to be the point of 19 journalists had entered the public domain. It's clear 19 contact with him/Adam ..." 20 20 that Mr Michel had spoken to either Mr Clegg's Chief of Adam is the special adviser of Mr Hunt. 21 Staff or his special adviser: 21 "... on behalf of JRM going forward. Very important 22 "Just spoke. He is absolutely furious." 22 to avoid giving the anti any opportunity to attack the 23 That's Mr Clegg who is absolutely furious, or his 23 fairness of the process and fine to liaise at that 24 adviser. It doesn't matter which. 24 political level, while also DCMS/NWS legal teams are in 25 25 "Said Cable's comments unacceptable. I ran through touch." Page 22 Page 24

1 So, to be clear, by this stage Mr Hunt had now been 1 contact at the political level, if you will, at the 2 2 seized with responsibility for making the quasi-judicial staff level, around process, around document 3 decision, hadn't he? 3 submissions, around -- just to give colour around these 4 4 A. Yeah, that's right, and my understanding is that this is things from us, that that was something that was 5 the -- we had sought to understand what the right way to 5 acceptable and that was part of the process he was 6 liaise with DCMS was, now that the responsibility had 6 setting up. 7 7 passed to them, and it appears that this was DCMS's Q. It may depend on what the contact is about. Would you 8 8 answers. agree? 9 Q. Yes. So the answer seems to be: well, there can't be 9 A. I suppose so, and I assume we're going to keep going 10 direct contact between Mr Hunt and Mr Murdoch, but there 10 through this --11 can be indirect contact through Mr Michel and Mr Hunt's 11 Q. We'll keep going. We'll see the sort of contacts which 12 special adviser, Mr Adam Smith. That's right, isn't it? 12 took place as the months ensued, and we might begin to 13 A. I think it's direct contact between Mr Smith and 13 see whether they fell into the appropriate box or the 14 Mr Michel, I read it to be. Nothing inappropriate 14 inappropriate box. 15 there, but actually just to say that people's advisers 15 Let's look at the next one, New Year's Eve, 01684. 16 and their staff would co-ordinate and communicate 16 You're not party to this one. 17 throughout the process. 17 "Jeremy Hunt and his team have not received it yet." 18 Q. I'm not quite sure that's what this is saying. What 18 The "it", just bear with me, was the Ofcom report on 19 19 Mr Michel is saying: the bid, which was published that day. 20 "[It's] very important to avoid giving the anti any 20 "Will let you know if they do today. We already 21 21 opportunity to attack the fairness of the process." know privately Jeremy will not look at it before next 22 So he's saying that if there were direct contact, 22 Wednesday. Not to be repeated." 23 Mr Murdoch and Mr Hunt, that would give the anti 23 So what did you deduce from that? 24 24 A. I didn't, really. I mean, I just deduced from this an opportunity to attack the fairness of the process --25 and I would add, in brackets, "correctly" -- but if we 25 whole piece that Ofcom were keeping us informed and Page 25 Page 27 1 do it on the level of political adviser and Mr Michel, 1 Mr Hunt's office was in a dialogue and we were waiting 2 well, then, that risk is reduced. 2 for this report to be released so that we could digest 3 A. But Mr Hunt in January did meet with me, and with all of 3 it and understand what the issues may be. 4 his advisors, and those are the minuted meetings you 4 And I think earlier on it said that Mr Hunt was away 5 referred to earlier, and that there was a formal meeting 5 or something like that, so it probably was just that 6 process where we could make our case, and which is what 6 he's away and he's not going to read it right away. 7 we always sought. I understand he also took meetings 7 Q. Move forward to page 01687, page 46. Mr Michel: 8 with other constituents in this whole piece, people who 8 "Spoke to Hunt ..." 9 were against the deal and so on and so forth, but that 9 According to Mr Michel's statement, we must read 10 coordination sort of -- coordination by staff was, you 10 that as Mr Hunt's office or Hunt's adviser more likely, 11 know, a normal part of making sure that process moved 11 and not Mr Hunt directly. But you're getting an insight 12 along. 12 here into Mr Hunt's current thinking: 13 13 Q. Mr Hunt must have taken the view on advice that formal "He is relaxed re Guardian/FT piece tomorrow. 14 meetings -- and we've seen the minutes of those 14 Amazed by Watson sending the confidential email to 15 meetings, 6 January and 20 January 2011 -- were okay, 15 Guardian ..." 16 would not impugn the fairness of the process, but if 16 That, I think, relating to the phone hacking issues. 17 there is informal contact of the sort we're seeing here, 17 "... and Reuters and hopes Whittingdale will launch 18 that would be inappropriate and the way to avoid the 18 enquiry into it. He said Webber Shandwick were still 19 appearance of that is let the informal contact take 19 doing the session with CMS committee Thursday and we 20 place secretly between Mr Michel and the special 20 should not tell anyone." 21 adviser. Do you see that point? 21 A. Sorry, it says that we should tell everyone. 22 A. Mr Jay, respectfully, I disagree with that point. 22 Q. What did I say? 23 I think he was saying that informal contact between me 23 A. The opposite. 24 and Mr Hunt or others would raise eyebrows, because they 24 Q. Pardon me.

would say, "What was discussed?", et cetera, but general

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"He understands the cost of a CC referral and the

1 potential damage for the bid." 1 spin one way and then the next trying to just have the 2 So this is Mr Hunt's insight into the current state 2 conversation. Mr Michel, who's a public affairs 3 3 of affairs, which you are receiving directly from his executive, his job is to have that conversation and 4 special adviser, aren't you? 4 listen and come back. 5 A. As I understand it, this is the feedback that we heard, 5 Q. Look at pages 48 and 49, our pages 01689 and 01690. 6 and I think the important thing here is to look at --6 You'll see an example of a different sort of email, 7 7 which Mr Smith sent to Mr Michel. It's a much more you know, Webber Shandwick, remember, is working for the parties against -- Associated Newspapers, British 8 8 formal email, isn't it? 9 Telecom, the -- who else was in there? The BBC was at A. Mm-hm. I'm just reading it. 10 first, and then they came out. The Guardian was in 10 Q. The sort of email which could appropriately be sent and 11 11 there. That group of complainants. And what they were received rather than the informal, gossipy and perhaps 12 12 doing talking to the CMS committee about it, I don't inappropriate emails we were looking at previously. Do 13 know, but they were the PR firm advising on plurality, 13 you notice the difference in the tone? 14 on the proposal that we were making. 14 A. Well, I think this is a formal letter about the process, 15 I think it's important to note as well that there 15 which is something that we would have -- I mean, again, 16 was lots of selective leaking going on around this time 16 most of these emails in here, as we continue to go 17 17 and through the spraying around also through them, are really about the process and our 18 of Slaughter & May's opinion that had been commissioned 18 concern that the appropriate things were being 19 around the issue of plurality. So we were dealing with 19 considered, that they were being considered in the 20 incomplete information and we didn't actually this 20 appropriate way and that our legal arguments were heard 21 21 have -- we didn't know what information other people had around the place. 22 seen, but we were told that they had seen quite a lot. 22 I mean, this is a large-scale transaction that was 23 Q. All right. You're also being given confidential 23 in the hands, with respect to the decision-making 24 information here as to Mr Hunt's discussions with Mr Ed 24 process, of the department of culture, media and sport. 25 Richards of Ofcom because towards the bottom of the 25 We're going to get into, in a minute, the undertakings Page 29 Page 31 1 email we see that: 1 in lieu that were extracted, the concession, the remedy, 2 "He [that's Mr Hunt] challenged Ed on the 'may be' 2 if you will, and it was entirely reasonable to try to 3 rationale. Ed was adamant that the threshold was very 3 communicate with the relevant policy-makers about the 4 low and referral was the only option. He also 4 merits of what we were proposing. 5 challenged him on sufficiency of plurality. Ed repeated 5 O. Although you weren't sent this email, we can see at 6 the same concerns which are in the report." 6 page 51, 01692, an example of a rather different email 7 Did you think it was appropriate that you were 7 where Mr Michel is reporting back on discussions he had 8 receiving insights into private conversations between 8 with Mr Hunt's special adviser as to what was going to 9 Ofcom and the Secretary of State? 9 happen next. You're given detail here, on 10 10 A. I'm not sure how accurate they were anyway. As I told a confidential basis, of timetables, and indeed you before, Mr Jay, all of this was taken with a grain 11 11 Mr Hunt's view of the merits of your case. If you look 12 of salt, given what we were going through, and in the 12 at the middle of the page, it says: 13 13 event, Mr Hunt took every single word of Ofcom's advice "His view [that's Mr Hunt's view] is that once he 14 14 all the way up until we withdrew the transaction. So it announces publicly he has a strong UIL [that's reference 15 15 doesn't really -- this may have just been coming from to the undertakings] it's almost game over for the 16 his adviser, colouring it, trying to make nice, while 16 opposition." 17 behind the scenes they were just going to follow 17 A. Well, it was already game over once we offered it 18 everything that Ofcom and the OFT said, which is, in the 18 because they had won. We basically said to them: 19 19 "Irrespective of the merits of the plurality conclusion, event, exactly what happened. 20 20 Q. I think you're making the point that one can't we will take plurality off the table by removing Sky

necessarily trust the accuracy of what appears here, but

A. No, but as I said, I had taken all of it with a grain of

salt because again, we were dealing with politicians and

they were -- we'd seen in the early emails that they'll

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you didn't know that at the time, did you?

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News, the main issue." The only change in plurality that

transaction, the undertaking in lieu had removed it

because it removed Sky News from the transaction

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entirely. Sky News was spun as a separate entity and it

could possibly or conceivably come from this

1 would have no change to its ownership structure. 1 and we submitted lots of work on that and went through 2 2 So Mr Hunt was trying to say he is being helpful, it, and ultimately we conceded that we would not be able 3 3 but actually by this point, he had already extracted to win that argument and the case was lost. 4 a structural solution that was very, very robust and on 4 At this point we enter a new case, right? And the 5 5 the face of it dealt with the problem. only case really is how to negotiate the undertakings in 6 Q. Yes, but Mr Hunt was still acting in a quasi-judicial 6 lieu and those pieces. That was just starting. And the 7 7 role. He still hadn't granted you the bid, as it were, undertakings, they were very strong undertakings. They 8 and he's letting you know what his view is. It's almost 8 structurally separated the company. 9 9 Q. We understand that. This is the third time you've told game over for the opposition. You understand that, 10 10 us that. I understood it the first time and I don't you? 11 11 understand it this time. But all you're doing is A. Yes, because the undertaking -- but the undertaking was 12 strong, and I would have thought that the opposition 12 telling me how good your case was. My point is that you 13 actually -- we would have won the arguments with the 13 were learning that the judge also thought it was a good 14 opposition because they had gotten what they professed 14 15 to want. 15 A. And again -- but I would say I took all of that with 16 Q. I'm not sure you understand the difference, Mr Murdoch. 16 a grain of salt because I thought it may have just been 17 17 Even if you think you had a 99 per cent rock solid case, his office saying, "Oh, look it will be fine", but 18 there's a difference between you having that view and 18 actually, all the way through this, there was never any 19 19 then the judge who's going to decide the case telling inch of -- he only just took the advice of the OFT and 20 you behind the scenes that it's the judge's view as well 20 Ofcom at every turn. 21 that you're going to win. Don't you see the difference 21 Q. Look what we see later on, which may resonate with at 22 between the two? 22 least part of the truth it not all of it. 23 A. I guess the primary case that I was concerned with here 23 "He understands fully our concerns/fears regarding 24 24 was whether or not an undertaking would be required at the publication of the report on the consultation with 25 all. Given the strength of the undertaking we required, 25 Ofcom and the process, but he wants us to take the heat Page 33 Page 35 1 I saw that as largely the end of the process and now 1 with him in the next two weeks." 2 this was really just about negotiating some of the 2 So the political heat he wants to be shared. 3 details around the undertaking going forward. 3 "He said very specifically that he was keen to get 4 Q. If you look --4 to the same outcome and wanted JRM to understand he 5 A. The game had been over, because the undertaking had been 5 needs to build some political cover on the process." 6 extracted, and it was so strong. 6 A. Which I took to mean basically he didn't want to take 7 Q. I'm not sure that begins to answer my question. Your 7 any heat alone -- I have never met a politician who 8 answers systematically are on the basis that News Corp's 8 did -- and he was about to go and do something that we 9 case was a brilliant case. I'm saying: let's accept 9 wouldn't like and he wanted us to be quiet about it 10 that as a given, but there's a difference between you 10 while he went out and consulted on the undertaking. 11 thinking you had a brilliant case and the judge telling 11 Q. Yes, but you got some solace, though: 12 you that you had a brilliant case, and that's what 12 "He said he would get there at the end and he shared 13 you're being told through this email, aren't you? 13 our objectives." 14 A. I think there are two cases here, Mr Jay, respectfully. 14 A. Which --15 Q. Is the answer "yes" or "no", Mr Murdoch? 15 O. Pardon me? 16 A. Mr Jay, I apologise, but may I? I think there are two 16 A. Just again, you know, all of these things from 17 cases here. 17 politicians you take with a grain of salt. 18 Q. Okay. 18 Q. Yes, but if it weren't for the public relations disaster 19 A. There is a case which was really about whether or not 19 of the Guardian piece on 5 July 2011, you would have got 20 there was insufficiency of plurality with respect to 20 the remaining shares, wouldn't you? 21 this transaction completing, and I did think that we had 21 A. I can't speculate. He never ended up making that 22 a strong case and I still believe it was a strong case. 22 decision. 23 Q. Yes. 23 Q. Well, Mr Murdoch, you've read these emails, I'm sure, as 24 A. That case was lost, essentially, when Ofcom wrote its 24 closely as I have. The wind by that point was blowing 25 25 reports, which I thought, you know, had lots of flaws firmly in your direction, wasn't it?

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- A. I think the legal test had been examined and the
- 2 undertaking in lieu was strong enough and I had high
- 3 hopes that we would be able to proceed with the
- 4 transaction.
- 5 Q. Mr Hunt as well, or his office, page 52, 01693. This is Mr Michel to you:
- 6
- 7 "Subject: confidential. I had a very constructive
- 8 conversation with JH tonight. Please read all the
- 9 below. He is keen to look at the URL tomorrow/Tuesday 10 and confirmed we would have a meeting with him on the
- 11 business plan later in the week."
- 12 I read on:
- 13 "He will, as he confirmed yesterday, go ahead
- 14 Tuesday with the publication of the Ofcom report, our
- 15 submission, and announce he is looking at UIL. He did
- 16 not say that he is minded to accept in the statement." 17
  - The statement is the public statement, isn't it?

#### A. I assume so.

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- 19 Q. "He is keen to see our legal letter on process early 20 tomorrow morning. I have run through it and he
- 21 recognises the strength of our argument, especially on
- 22 consulting Ofcom and Ofcom report publication."
- 23 So your letter on process, before he receives it, is
- 24 transmitted to him -- or the gist of it is transmitted
- 25 to Mr Hunt's adviser in advance, isn't it?
  - Page 37
  - A. Well, I think that just in terms of updating him and
- 2 say, "This is where we are, this is the letter we're
- 3 putting together. Is that helpful or not?" I mean,
- 4 I think it's just a staff conversation, as I understand
- 5 it, about process. Again, because the undertaking
- 6 was -- again we were sort of in new territory in terms
- 7 of timetables, in terms of who Mr Hunt had to consult
- 8 with, how to run those consultations, et cetera.
- 9 Process was really top of our mind.
- 10 Q. "Nevertheless, he thinks that the publication of Ofcom
- 11 report, although a departure from the Sky ITV process,
- 12 does help to buy him some time politically and provide
- 13 some content to the public debate."
- 14 Then a bit later on:
- 15 "He's keen for me to work with his team on the 16 statement during the course of tomorrow and offer some
- 17 possible language. That's really good news."
- 18 So the public statement that Mr Hunt is going to put 19 out is one which is going to be a collaborative effort
- 20 between his, Mr Hunt's team, and your team, isn't it?
- 21 A. I think it's not necessarily about the statement by
- 22 Mr Hunt. It seems to me about a statement by News
- 23 Corporation, that they were trying to influence us in
- 24 the statement. That's my reading of that. He's keen
- 25 for me to work with his team on the statement during the
  - Page 38

- 1 course of tomorrow and offer some possible language.
- 2 O. I do think it's Mr --
- 3 A. Perhaps I'm wrong. That was the way I read it when
- 4 I went through these emails.
- 5 Q. Didn't you feel by this point that in effect, although
  - this was going to take some time, this deal was in the
- 7 bag with this Secretary of State?
- 8 A. I didn't, actually. I was very worried about this
  - transaction because while we had done as much as we
- 10 could do, it just seemed to be interminable, and the
- 11 more consultations went on and the longer the process
- 12 lasted, the more I was concerned. We were -- the whole
- 13 point of the undertaking was to avoid the 32 weeks or if
- 14 not more of the Competition Commission process. So as
- 15 it took longer and longer, the value of that diminished
- 16 and it was becoming difficult for us.
- 17 Q. If you look towards the bottom of the email, you see the
- 18 paragraph beginning "For the statement" --
- 19 A. Yeah, I've just seen that.
- 20 Q. It does look as if that's Mr Hunt's statement and not --
- 21 A. It may be. Whether that's the same statement, I just
- 22 don't know. Again, it was a while ago.
- 23 Q. Look at the email on page 54, 01695, in the middle of
- 24 the page, 24 January, Mr Michel to you:
- 25 "Confidential. JH statement. Managed to get some
  - Page 39
- 1 infos on the plans for tomorrow (although absolutely
- 2 illegal)."
- 3 What do you make of that?
- 4 A. I thought it was a joke. I think the little -- the
- 5 "greater than" and the exclamation point there, or
- 6 wink -- it's a joke.
- 7 Q. Is it? It was absolutely illegal in one sense. It's
- 8 completely unethical, wasn't it?
- 9 A. I'm not so sure. Look, Mr Jay, I'm really not -- I have
- 10 to say, I am not familiar with the sort of ins and outs
- 11 of Westminster protocol. I know that the rules around
- 12 lobbying and all of those bits and pieces are of some --
- 13 you know, some debate, and it's really not my
- 14 profession, but it seemed to me -- and again, as I was
- 15 going through these, my fundamental concern was that
- 16 a process was sound and that the appropriate things were
- 17 being considered, and that it wasn't becoming
- 18 politicised, and I think in the context of everything
- 19 we've seen today in this evidence, that was a very
- 20 legitimate concern that the company had, and our
- 22 they could and have a dialogue in the right way and try

representatives sought to gain as much information as

- 23 to find out how things were going.
- 24 Q. It was a sneak preview of the Secretary of State press
- 25 statement and statement to Parliament, wasn't it? And

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- 1 you were given the gist of it here. We can read it for 2 ourselves in this email, can't we? 3 A. Well, from the dialogue a few pages ago, yes, this was 4 a question of the process going forward and they
- 5 outlined to us: "This is the timetable. On Tuesday, it
- 6 will be this and on Thursday it will be that, and that's
- 7 how this process will work", so that both sides could
- 8 prepare, and I understand that's -- you know, I've
- 9 looked into this -- I've been told, anyway, more
- 10 recently, that in a judgment, for example, it's
- 11 sometimes customary for the two sides to get advance
- 12 warning of how the process is going to work, how it's
- 13 going to go, so they can prepare.
- 14 Q. It's not quite the analogy here. When the judge gives
- 15 his or her decision, it is submitted in draft to the
- 16 parties, confidentially, a few days beforehand, so the
- 17 typographical errors, if any, can be pointed out. Of
- 18 course, the judge has reached a decision without covert
- 19 submissions from either party.
- 20 A. I think --
- 21 Q. Hold on. The reason why it's a poor analogy is that
- 22 this judge arguably -- I'll put it as low as I can --
- 23 was in contact through his special adviser with
- 24 Mr Michel directly. So you were having covert
- 25 interactions with him, weren't you?

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- A. I do see it, yes.
- 2 Q. It's obvious what's going on here, isn't it? He's
  - giving you a nod and a wink?
- 4 A. I don't think he is. I think their office is trying to
- 5 cover themselves because they actually don't know what
  - their decision is going to be. They have a decision to
- 7 be made and at every part in this process they follow
- 8 the advice of Ofcom and the OFT and it was for us,
- 9 really, to negotiate. And I think it's crucial -- you
- 10 mentioned earlier, in the sort of preamble to this
- 11 evidence -- to take into account the enormous amount of
- 12 documentary submissions, official legal backs and forths
- in the negotiation with both the OFT and Ofcom and DCMS 13
- 14 at this time. So this is really just a sort of side of
- 15 that where they're saying, "No, no, no, it's not as bad
- 16 as you think", when we were asserting that actually
- 17 there were problems.
- 18 Q. Page 66, 01707.
- 19 A. Which page, sorry, Mr Jay?
- 20 Q. 66 in your version.
- 21 "Just had an update on today's events with JH. We
- 22 seem to have been able to weaken most of the arguments
- 23 of the complainants and Labour and expose Ofcom's very
- 24 political/biased approach towards the bid and its
- 25 rationale. Undertakings mentioned include independent

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- 1 A. I never saw them as necessarily covert, and I would have
- 2 expected that his advisers were communicating with other
- 3 parties around this transaction as well. It's a hotly
- 4 contested and very high profile transaction, and there
- 5 was quite a lot going on. I mentioned before certain
- 6 briefing notes being leaked, briefings being given to
- 7 the press selectively. These things were very, very
- 8 difficult to cope with and I assumed that Mr Hunt's
- 9 office, as the centre of it, was trying to co-ordinate,
- 10 trying to have a discussion with all of the relevant
- 11 parties as well as agencies so that it could be kept in
- 12 line and move the thing along.
- 13 Q. Is it your evidence then that you assumed that Mr Hunt's
- 14 office was having the same sort of surreptitious
- 15 conversation with the alliance against News Corp?
- 16 A. I haven't seen that evidence, but I assumed that 17 conversations were going on.
- 18 Q. There's another insight into Mr Hunt's private thinking,
- 19 assuming that the special adviser is correctly
- 20 communicating it, on page 63, 01704.
- 21 "JH just said there was plenty of support for the
- 22 remedy in the statement -- 'potential to mitigate
- 23 problems'. He can't say they are too brilliant
- 24 otherwise people will call for them to be published."
- 25 Do you see that?

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- 1 board and complete sale of Sky News, which is not
- 2 unhelpful. Given the opposition has very few arguments
- 3 on the impact on media plurality, they decided to focus
- 4 on the process and political bias."
- 5 And then, at the end:
- 6 "JH believes we are in a good place tonight."
  - A. Well, I think --

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- 8 Q. You're being given private information about the
  - Secretary of State's current view, aren't you?
- 10 A. I'm just looking at that ... I think this is --
- 11 I think -- it's a private view? I think they're just
- 12 saying, "Calm down, we're still ..." if we were upset
- about this, given what else was going on out there --13
- 14 and I can't remember exactly the sequence, what was
- 15 confidential and what wasn't at this point, with respect
- 16 to the undertaking and the details around it because
- 17 there were commercial issues around it. This was
- 18 a question of this debate now being very public and
- 19 arguments being made by others and hopefully, you know,
- 20 we were doing a reasonable job to defend the undertaking

Q. Move forward to page 71. We're not going to cover all

- 21 that the Secretary of State was consulting on.
- 23 these emails. 01712. Mr Michel to you, 4 February:
- 24 "Confidential -- JH -- please read."
- 25 Why do you think Mr Michel is putting "confidential"

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1 on all these emails? 1 forth. So it really speaks, I think, to that 2 2 A. I sort of think it was customary in a lot of these -- of relationship between the pressure that the other 3 3 any sort of transaction like this, or whatever it is, newspapers were putting on Mr Hunt, presumably through 4 4 that pretty much everything I would think was marked coverage, et cetera, to pursue a commercial objection to 5 "confidential" if it could be. I don't think there's 5 this transaction. 6 anything that notable. Certainly in my experience in 6 Q. Page 76, 01717. Michel to you, 7.24 in the evening, 7 7 business in general, lots of things are commercially "Confidential". 8 8 "As agreed on the call --" sensitive or what-have-you. 9 9 That must have been a previous conversation you had Q. According to this, Mr Hunt's view was: 10 10 "He feels overall the process is in a good place. with Mr Michel; is that correct? 11 11 A. I don't remember. The media attention on the remedy has disappeared. DCMS 12 officials have been very clear with OFT and Ofcom today 12 O. "... I have managed to get JH quickly before he went in 13 that Ofcom has to respect its remit. He is fully aware 13 to see Swan Lake and have further chat." 14 14 of the nine questions ..." We may have to discover in due course whether it was 15 Those are the questions sent by OFT to News Corp on 15 JH or Mr Adam Smith to went in to see Swan Lake. How 16 1 February. 16 did you interpret this at the time? 17 17 "... we have worries on and completely agree with A. Again, I thought that these -- the conversations were 18 our fears, given the toxic relationship and mistrust of 18 going through the staff level, and I think when you 19 19 Ofcom. He has received enormous pressure from Enders interweave -- and I've been told -- because I haven't 20 and Slaughter & May to take into consideration their 20 been through it in great detail -- that some of the text 21 21 evidence." messages and other things that are in touch between 22 And then, a bit later on: 22 Mr Smith and Mr Michel, it would support that I think 23 23 "I am trying to get the documents but it might be Mr Smith and -- I shouldn't speculate. I think Mr Smith 24 24 difficult." and Mr Hunt went to Swan Lake together. 25 25 Q. Okay. That answers that. So Mr Michel on your behalf is trying to get Page 45 Page 47 1 documents which aren't yet in the public domain, isn't 1 But as with previous emails -- I'm not sure I'm 2 2 going to dwell on the detail -- you're being given 3 3 A. I think this refers to what I was talking about before further insights as to Mr Hunt's then current view, 4 with respect to briefings and submissions being made 4 aren't vou? 5 by -- and conversations being had with -- in terms of 5 A. This about feedback around the negotiation with various 6 pressure here, for example, from Enders and Slaughter & 6 parties, the OFT and Ofcom, on the undertaking, which 7 May -- which I think is more than just documents; it's 7 was a lengthy negotiating process. I mean, we're now in 8 pressure -- which is on the other side of this. And 8 almost the middle of February. 9 9 Q. Page 78, 01719. Michel to you: then what we wanted to do is we wanted to see Slaughter "I met with Alex Salmond's adviser today. He will 10 10 & May's arguments. I don't think we ever managed to. 11 11 call Hunt whenever we need him to." They were leaked selectively to the press at various 12 12 times, but -- I don't recall ever actually seeing them What do you think that was about? 13 13 but we asked people if they would share them with us and A. I think it was -- previously when I had went and seen 14 14 I don't think anybody did. Mr Salmond to talk about some of the economic benefits 15 15 Q. You don't believe that Mr Michel was successful in and I ran him through the plurality arguments, if he was 16 obtaining these documents from the Secretary of State's 16 asked, he had offered to be supportive as a Scottish 17 team; is that right? 17 politician and leader. Now that the responsibility had 18 A. I don't recall. I don't recall and -- from anywhere, 18 shifted to Mr Hunt, we were in an undertakings phase, 19 19 I should say, from press, et cetera, we asked. I think those economic arguments still stood, and if you see 20 if you look again, this goes -- this email, really, 20 previously in other places, Mr Hunt's advisers and 21 again, is about the process here, and the understanding 21 others say -- suggest that we should try to find allies, 22 22 of our frustrations, but it also goes on to really people who can advocate who aren't just us talking our 23 23 describe the political pressure and the heat, it says, book, and Mr Salmond had already said that he thought 24 from the Mail, the Guardian, the Independent, the 24 that this might be a good transaction for Scotland. 25 Telegraph, once the UIL is known, and so on and so 25 Q. That's supposed to be a personal and quasi-judicial

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1 decision made by the Secretary of State alone, isn't it? 1 of the debates the previous year and Mr Salmond always 2 2 raised it with me and with Sky and with everyone, that A. As we were told by Mr Cable's advisers, as well as 3 Mr Hunt's, having an atmosphere of more support around 3 he thought they should have Scottish debates and we 4 4 this transaction would be helpful for them for their own should put them on Sky News. This was a standing agenda 5 5 political purposes. item for him, and I believe they did, eventually. 6 Q. Look at point 1: 6 LORD JUSTICE LEVESON: All right. I think that's 7 7 "He noticed a major change in the Sun's coverage a convenient moment to have a break. We've had an hour 8 recently." 8 and a quarter. We'll give you a break as well, and 9 That's the Sun in Scotland, isn't it? 9 we'll give the shorthand writer a break, just for a few 10 10 A. That is the Scottish Sun, yeah, because he's talking minutes. 11 11 about the Daily Record there, well. (3.13 pm)12 12 O. The major change was that the Sun in Scotland was being (A short break) 13 supportive of him, wasn't it? 13 (3.21 pm)14 A. I'm not sure at that time, but Mr Salmond always talked 14 MR JAY: Mr Murdoch, there are about 80 emails to go, but 15 about the way he was covered in the newspapers, 15 I have decided, editorially, if you like, to reduce 16 particularly the Scottish Sun, and he had a relationship 16 this, because they're very much along similar lines. 17 17 with Mr Dinsmore, the editor there, that was ongoing. We're just going to pick up some key ones, if you don't 18 Q. Doesn't this give rise to at least the perception that 18 mind. 19 A. Okay. 19 the favourable coverage of Mr Salmond in the Scottish 20 Sun means that Mr Salmond is more willing and more 20 Q. But the flavour, if that's the right word, doesn't 21 likely to want to call Mr Hunt "whenever we need him 21 differ very much. Page 79, 01720, Mr Michel to you. Here he's giving 22 22 you a preview about Ofcom and OFT and what their 23 A. No, if the insinuation is that there was any quid pro 23 24 24 quo with editorial coverage versus a commercial agenda, recommendations will be, and why. 25 I can tell you categorically that it's false. There's 25 "JH called. He now knows what Ofcom and OFT will Page 49 Page 51 1 no connection. As we discussed earlier in the section 1 send him tonight: both will recommend he refer to the 2 more broadly around politicians -- you know, politicians 2 Competition Commission. Ofcom: concern on non-exec 3 seek the favour of the press at all times, and I don't 3 chairman. OFT: concern on acquisition of shares. JH 4 4 doesn't want this to go to the CC. He also said his think I've had a conversation with Mr Salmond or others 5 where it didn't come up, either complaining about how 5 officials don't want this to go further as JH believes 6 they were covered or saying, you know, that they liked 6 it would kill the deal. He also knows that Ofcom is 7 7 so-and-so. So this is always something that was on taken a very subjective and non-legal approach on the 8 their agenda and there was no way to avoid it. 8 chairman issue and understands the very serious/personal 9 Q. To be clear, Mr Murdoch, is it your evidence to us that 9 nature of it for us." 10 10 there wasn't a deliberate policy at News Corp that You must have been very pleased to receive 11 11 News International's Scottish paper, the Sun, would confidential information of this sort in advance of its 12 improve its coverage of Mr Salmond with the expected 12 formal publication, Mr Murdoch; is that right? 13 quid pro quo that Mr Salmond would then call Mr Hunt 13 A. No, because the information was awful. It was saying 14 14 "whenever we needed him to"? that the advice of Ofcom and the OFT would be to refer 15 15 A. That was absolutely not News Corporation's policy and the deal to the CC, even after the undertaking was 16 I wouldn't do business like that. 16 negotiated, and that the remaining issues there, you Q. Point 2: 17 17 know, we were going to have to cave on if we wanted to 18 "He believes the time has come to organise a first 18 avoid referral. 19 ministerial debate between him and Ian Gray (Labour 19 Q. Aside from the substance -- and I understand what you 20 leader), who are the two only possible FF [that's First 20 say about the substance --21 Minister] candidates. He would be very keen for Sky 21 22 News to organise it with Adam." 22 Q. -- the fact that you were being given an insight ahead 23 Is that Adam Boulton of Sky News? 23 of time into what the regulator was saying was of 24 A. It could be but I just don't know. Sky News, as you 24 interest and value to you, wasn't it? 25 25 know, had been the driving force behind the organisation A. Not -- it wasn't really of value. It was just from the

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- 1 standpoint of the process and to be able to think about
- 2 it and prepare. I guess that's good, but it was -- the
- 3 substance was the important piece, and at no point in
- 4 this process was the substance anything other than the
- 5 Secretary of State following the advice of the OFT and
- 6
- 7 Q. We note that it was Mr Hunt's belief that a referral to
- 8 the CC would kill the deal. That, I don't believe, was
- 9 News Corp's position, was it?
- 10 A. I don't think we had made a firm decision, but it would
- 11 material risked it. The problem with the referral to
- 12 the CC was that it extended the period that much
- 13 further, potentially another 32 weeks, and we're already
- 14 now in the middle of February. It's incredibly
- 15 inefficient for us, for the company, to be waiting on
- 16 what appeared to be an indefinite process, actually,
- 17 with uncertain outcomes with respect to the amount of
- 18 cash that it would require us to keep on our balance
- 19 sheet, which doesn't earn much money. We were under
- 20 quite a lot of pressure at the time to invest that money
- 21
- in other ways, either buying back our own shares or 22
- other things, mostly buying back our own shares, and
- 23 investors were restive on the subject of the use of
- 24 capital, and any delay in this transaction had real
- 25 costs and also, you know, increased that pressure.
  - Page 53
  - Q. You'd certainly want Mr Hunt to believe that delay would
- 2 kill the deal, wouldn't you?
- 3 A. Well, I wanted him to understand the parameters of the
- 4 decisions that he was taking, given the fact that there
- 5 were consequences.

1

- 6 Q. I think the answer is yes, isn't it, Mr Murdoch?
- 7 A. Yes, I'd want him to understand that.
- 8 Q. Okay, I'm moving on, if you don't mind. There are
- 9 individual points on individual emails, but in the end,
- 10 it's the overall impression.
- 11 Page 100, our page 01741.
- 12 "Alex Salmond called. He had a very good dinner
- 13 with the editor of the Sun in Scotland yesterday. The
- 14 Sun is now keen to back the SNP at the election. The
- 15 editor will make his pitch to the editorial team
- 16 tomorrow. Alex wanted to see whether he could help
- 17 smooth the way for the process."
- 18 What did you make of that?
- 19 A. Not much. As I mentioned before, he had a relationship 20 with the editor of the Sun in Scotland. I would just
- 21
- point out that I don't know why Mr Salmond would have to 22
- tell Fred and Fred would feel necessary to tell me that 23
- the Sun is now keen to back the SNP at the election if,
- 24 as you insinuated earlier, that had already been
- 25 a foregone conclusion. This is a report of the dinner

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- with Mr Dinsmore to say, "This is the outcome of the
- 2 dinner and now the editor is going to go back", which
  - I don't think -- and again, as I said, Mr Salmond --
- 4 this was the top of his agenda, was his ability to
- 5 convince people that he was right, so it was natural
- 6 that he would mention the Sun in a conversation with
- 7 anyone associated with News Corporation because that was
- 8 something that he was very interested in.
  - Q. Did you have any conversations with the editor of the
- 10 Sun in Scotland as to which party the Sun in Scotland
- 11 should back at the next election?
- 12 A. I don't -- I don't recall any of those conversations,
- 13 no. But I would point out that it would have been
- 14 unusual for the Sun to support anyone else other than
- 15 SNP at that point, given the political situation in
- 16 Scotland. This has been reminded to me lately, but it
- 17 wasn't -- I don't think it was a big surprise at all.
- 18 Q. The Sun had supported the Labour party in the 2007
- 19 election, hadn't it?
- 20 A. I believe so. That was before my time.
- 21 Q. Page 107, our page 01748. Again, Michel to you:
- 22 "JH -- confidential. Had one hour catch-up today.
- 23
- Overall, he believes the debate is extremely quiet and 24 lacks arguments. Feels journos are moving into pricing
- 25 debates, which is good for regulatory clearance. He
  - Page 55
- 1 called all the key editors last Thursday to explain his
- 2 decision. Paul Dacre was clear that their campaign was
- 3 purely motivated for commercial reasons and fears around
  - bundling. JH told him it was not his remit and EC has
- 5 already approved."

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- Then you see "JR", which is "judicial review".
- "He doesn't see any rationale for a successful one
- 8 and it won't affect the consultation process."
- 9 Possibly there's an irony there that the readers of
  - KRM18, this bundle, might understand.
- 11 Then a bit later on:
- 12 "On 21 March, his team will look at the submissions.
- 13 It should take three to four days. Lots will be pure
- 14 anti-Murdoch ones and he doesn't expect any
- 15 groundbreaking issue. If there is one, he will then
- 16 probably first talk to us and, if needed, OFT."
- 17 So again, you're going to be given advance notice of 18 anything which might bear on the bid and which you can
- 19 put input in in relation to; is that right?
- 20 A. Well, he's saying that if a change has to be made to the UIL, if it's a material issue, then we would have to
- 22 make the change, because this is a two way negotiation.
- 23 So if there is a change, he'll tell us, and then it will
- 24 go to the OFT and out for consultation again. I think,
  - again, there is -- you know, I would just point to the

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| 1  | first bit and say this is exactly what we were worried  | 1  | I think.   |
|--|---|--|--|
| 2  | about, is that you had an editor of a newspaper, of   | $\frac{1}{2}$  | Q. That's right. Was there a conversation between you?   |
| 3  | a commercial group not a chief executive, but an  | 3  | A. I don't know. I think I've disclosed in my evidence all   |
| 4  | editor saying that they were purely motivated for   | 4  | •  |
| 5  | commercial reasons, and this is exactly what we worried   |  | of the calls and scheduled things that I can recall or   |
|  |   | 5  | find in my diary, that I kept.   |
| 6  | about.  | 6  | Q. If this were an informal communication by mobile phone,   |
| 7  | LORD JUSTICE LEVESON: Could I understand this, and it may   | 7  | would that be the sort of thing that you would record in   |
| 8  | be you won't be able to answer the question. The bid  | 8  | your diary?  |
| 9  | was pursued by News Corporation and, for commercial   | 9  | A. Some of them, as the other calls were, that I disclosed   |
| 10   | reasons, was the subject of objection from some other   | 10   | to you, so but I don't recall a telephone call   |
| 11   | media competitors. I've understood that. The advice   | 11   | in May, so unless it's referenced later on in here,  |
| 12   | you've received is that the Secretary of State isn't  | 12   | I don't remember. Can you help me with that, Mr Jay?   |
| 13   | going to speak to you directly, except in formal  | 13   | Q. I don't think it's in your diary. Indeed, I'm sure it   |
| 14   | meetings, and you don't know whether he's speaking to   | 14   | isn't in your diary, my recollection of it.  |
| 15   | others you've said that but here there's  | 15   | A. Okay.   |
| 16   | a reference to the key editors being called together to   | 16   | Q. Page 151, 01792, Michel to you. We're on 30 June now,   |
| 17   | explain his decision. Is that, as it were, a press  | 17   | so it's getting quite close to the fruition of the bid.  |
| 18   | conference, which would also involve your editors, or is  | 18   | The public consultation, which I think had just started,   |
| 19   | that that is, the editors of the News International   | 19   | on the revised UILs, was going to close on 8 July.   |
| 20   | papers or is that some other consultation process, as   | 20   | "Had a debrief with JH and his team tonight at 7 pm  |
| 21   | far as you understand it?   | 21   | before he left to his constituency. He is very happy   |
| 22   | A. I don't think it's a consultation process at all, sir.   | 22   | with the way today went and especially with the  |
| 23   | I think he just called them up bilaterally and talked to  | 23   | absolutely idiotic debates led by Watson and Prescott.   |
| 24   | them about his decision.  | 24   | Moreover, Labour's Ivan Lewis made very helpful  |
| 25   | LORD JUSTICE LEVESON: So  | 25   | statements throughout and the strength of the UIL has  |
|  | Page 57   |  | Page 59  |
|  |   |  |  |
| 1  | A. In order to explain what he was doing. As I said.  | 1  | been widely endorsed "   |
| 1 2  | A. In order to explain what he was doing. As I said,  | 1 2  | been widely endorsed."  So this giving you further insight into Mr Hunt's  |
| 2  | politicians always try to explain what they're doing to   | 2  | So this giving you further insight into Mr Hunt's  |
| 2 3  | politicians always try to explain what they're doing to the press.  | 2 3  | So this giving you further insight into Mr Hunt's thinking, isn't it, self-evidently?  |
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1 around these inquiries that had been out there in the 2 open but most of this as well is just around, again, the 3 process going forward, the number of petitions coming

- 4 through, the online pressure group. Avaaz had weighed
- 5 in, there was hundreds and thousands, and as you can
- 6 imagine, it was an incredibly busy time, so I don't
- 7 recall exactly reflecting on all of this email.
- Q. Then he's telling you, third bullet from the end: 8

"The closure of the News of the World does not affect JH decision and if anything helps the media plurality issue by weakening our voice."

12 One can see the logic of that.

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"The cabinet divisions reported in the press are much more to do with the hacking saga rather than the deal itself."

He's trying to give you reassurance, isn't he?

- A. I think in his view -- and I think he had said publicly, that he didn't think the two issues were separate and that he had a proper process with respect to taking the advice of the OFT and Ofcom on the plurality issues and that he wasn't going to let -- he said this publicly a number of times, I think in the spring, that he saw the two things as not linked. So I don't think this is new or inconsistent with that, with his public
  - Page 61

- adjudicated or decided, but at every step in the process
- 2 I can tell you, you know, he followed the advice of the
  - independent specialist that he was going to, and
- 4 extracted a substantial undertaking and then extracted
- 5 strengthenings of it.
- 6 Q. It may or may not afford insight into your own ethical
- 7 approach. Are you to invite us to say that there's
- 8 absolutely nothing surprising in KRM18 -- this is the
- 9 exhibit we've been looking at -- that it's exactly what
- 10 you'd expect to see? Or are you inviting us to consider
- 11 that there are surprising things in there relating to
- 12 departmental conduct and your company's own conduct?
- 13 A. I would say first of all that with respect to our own 14 company's conduct, I think -- you know, and I think you
- 15 would find in a large transaction as public and as hotly
- 16 contested as this transaction, you would see a very
- active public affairs function in any large company 17
- 18 going after a transaction of this size or nature, and
- 19 I think that's entirely separate from questions of the
- 20 ethics of the press. I think this is a question of
- 21 mergers and acquisitions activities, active public
- 22 affairs engagement with the relevant policy authorities
- 23 around those things, just as there's active regulatory
- 24 engagement with the regulators, and that you would
  - find -- you would find, you know, active engagement to Page 63

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- Q. Then the last email, page 160, 11 July. Mr Hunt was 1
- 2 going back on Ofcom and the OFT for further advice,
- 3 really in the light of revelations coming out of the
- 4 phone hacking cases. We can see those for ourselves,
- 5 can't we?

statements.

- 6 A. I think at this point we had already -- we had already
- 7 volunteered that it would go to the Competition
- 8 Commission, and I think the vote went ahead anyway.
- 9 Indeed, maybe perhaps we had even withdrawn the offer.
- 10 I can't remember the exact --
- 11 Q. You withdrew the offer just before --
- 12 A. Just before that.
- 13 Q. -- there could be a vote.
- 14 Can I ask you about the business ethics of this in 15 the light of the remit of this Inquiry, the culture,
- 16 practice and ethics of the press. In your view, did
- 17 Mr Hunt fulfil the quasi-judicial role he occupied?
- 18 A. I think throughout the process what we saw is that he
- 19 consulted widely, he took advice from all sides, he
- 20 followed the advice at every decision point of the OFT
- 21 and Ofcom, and I can't say that he didn't. It was an
- 22 incredibly rigorous process around the negotiation of
- 23 the undertaking, in an environment where the precise
- 24 protocol for doing so, negotiating an undertaking like
- 25 that, was unchartered territory. So he never ultimately Page 62

- be the norm rather than the other way around.
- 2 With respect to departmental behaviour, I really
- 3 can't say. Again, I don't know the ins and outs of
- 4 Westminster protocol, but I do -- but I was -- you know,
- 5 we were receiving feedback and information, you know,
  - through our public affairs channel.
- 7 Q. Might it be possible to say that the reason why,
- 8 Mr Murdoch, you do not appear to be evincing much, if
- 9 any, surprise about what we see in this exhibit is that
- 10 you would expect governments to respond favourably to
- 11 a bid by News International, since -- or rather
- 12 News Corp, since support had been given to at least the
- 13 Conservative party by the Sun on 30 September 2009, and
- 14 you are somewhat blind to what might appear to the rest
- 15 of us to be obvious, namely that this is in part a quid
- 16
- pro quo for that support?
- 17 A. As I've said earlier in my testimony, Mr Jay, there is 18 absolutely not a quid pro quo for that support, and the
- 19 decision-making around the Sun's policy and who they
  - support, which political parties, et cetera, I've
- 21 described to you, and it had absolutely nothing to do
- 22 with other business interests around the place. And the
- 23 negotiations -- the lengthy negotiation and regulatory
- 24 process -- or rather political process around the Sky
  - transaction was entirely separate. I simply wouldn't

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1 make that trade. It would be inappropriate to do so and 1 is there's a real question about clarity with respect 2 2 I just don't do business that way. to -- clarity with respect to the accountability around 3 3 Q. Okay. Can I move on to the issue of press regulation news gathering -- so when we look at the public interest 4 4 arguments and things like that that are often made, and your philosophy. I believe your position may be 5 5 this, Mr Murdoch: that although you are not in favour of I think greater clarity or certainty for people who are 6 much external regulation, your position is not that 6 making those decisions about the public interest is 7 7 there should be no external regulation; is that right? important. Simply relying on the discretion or --8 8 I shouldn't say "discretion"; it should be stronger than A. Of course, yes. I think regulation is often necessary 9 9 that, but simply relying on the attitude of the Crown and appropriate in various industries. 10 10 Prosecution Service or whatever it is seems to be not Q. Is it your position that, generally speaking, we should 11 11 be satisfied with the current system, namely that of firm enough. And I'm not a lawyer and I apologise if 12 12 self-regulation? I'm not saving the right things, but the -- but I think 13 A. Look, I think it's -- you know, I have personal opinions 13 there's another piece here, and that's really with the 14 14 about this, and actually, as the subject of a lot of question of enforcing the law, because we know things 15 press coverage over the last year myself, to be honest, 15 that are illegal happened, and they should have been 16 I've had cause for reflection, and I have been concerned 16 prosecuted and people should have been brought to 17 17 with things like the ability to make a case, the ability account, and for whatever reason at the News of the 18 to reply. I have been concerned with things like 18 World, they weren't in 2006 and 2007, and it took all 19 19 this time, which is a matter of huge, huge regret. prominence of corrections. The Guardian alone I think 20 has had to correct stories about News Corporation over 20 There's those issues and then there's a question 21 21 of -- and I think the key one here is where the locus of 40 times in the last ten months or so, none of which 22 seemed to have the same prominence as the original 22 the public interest decision is, and that's very 23 23 story, and that worries me. I think clearly it shows difficult because it's one that editors and editorial 24 24 independence guards jealously. that somewhere in that code strengthening needs to occur 25 25 with respect to accuracy and creating accountability LORD JUSTICE LEVESON: Yes. But if somebody has to be able Page 65 Page 67 1 to review the way in which the press go about its 1 there, but you know, I think this is going to be 2 2 a matter for this Inquiry and for the industry. business, at one level you can say, well, the police are 3 3 I think statutory regulation is very -- is there, but that has its own problems, because on the one 4 4 hand, if one calibrates it insufficiently finely, then difficult, and there's a precedent and a slippery slope 5 and all of those things that you would hear, but I don't 5 there's a criticism that not enough has been 6 think there's an easy answer. 6 investigated -- and you will have doubtless been 7 LORD JUSTICE LEVESON: I'm not sure that I really grasp, if 7 conscious of the evidence that I heard some months ago 8 you can grasp a slippery slope, that argument. 8 about the timing of the 2006 investigation and the 9 9 Obviously, if one introduced a statutory regime whereby counter-terrorism problems that we faced at the time. 10 the government regulated the press, everybody would be 10 So there's, on one hand, not going far enough, 11 horrified and that's simply not even on the agenda. The 11 potentially. On the other hand, there's the risk that 12 12 only question that has to be decided -- and I'd be if you do what is presently happening, you will get 13 interested in your view, both from the perspective of 13 criticisms in the press, which you will doubtless have 14 14 read, about far too many policemen chasing journalists somebody who has had responsibility for the governance 15 15 rather than robbers or burglars or other legitimate of a newspaper group and also from the perspective of 16 16 somebody who has been experiencing the last year -- is police targets. 17 So there's a balance, and it can't always be left --17 whether some framework, described in a statute but then 18 independently set up and administered, might not better 18 some might say, and I'd be interested for your view --19 19 to the police. fit what this country requires. 20 20 A. I think, sir, that depending on obviously the scope and A. I agree with that. 21 LORD JUSTICE LEVESON: There has to be some other method of 21 depending on the nature of that statute, obviously --22 22 LORD JUSTICE LEVESON: Yes, I understand. regulation that can deal with issues that are less than 23 23 A. Without knowing all the details, it's difficult, but criminal, but also can make sure that governance is in 24 I think certainly something -- you know, something 24 place to protect the industry from serious problems.

stronger -- or rather, to me there are two issues. One Page 66

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It's a question of how one tries to create that system

1 1 down of barriers, both in distribution and the creation in a way that binds everybody but does not impact upon 2 2 the freedom of the press, which everybody, quite of content, journalism, story-telling, what-have-vou. 3 3 rightly, feels is so important, and I am certainly in So in a digital environment you have both 4 4 that group. But how to find that balance is the journalists, if you will, who are producing content for 5 problem. 5 consumption by others, by -- you know, actors that are 6 If you've thought about it at all, I'd be interested 6 down to a scale of one unit of one person, with 7 7 in your thoughts, from your particularly unique a laptop, and you have on the other side Google or 8 8 perspective. News Corp at a much smaller level, and where you draw 9 9 A. Well, sir, it's -- you point out rightly it's a very the boundaries with respect to what is the discourse 10 10 difficult question and it is a balance and I wouldn't that you're trying to control or what is the discourse 11 11 presume to have the answer. However, perhaps I would that you're trying to ensure a set of rules around is 12 12 just -- I would just say that the things that may be one of the most profound things that this Inquiry is 13 weighed up with respect to when you're considering up 13 going to have to grapple with. 14 would be both a question of clarity around defence, 14 LORD JUSTICE LEVESON: I'm very grateful for that. I agree. 15 really around criminal defence, and it may be a question 15 Of course, Google is an aggregator rather than 16 of a stronger enshrining of speech rights on the one 16 a news-gatherer as such, I think. 17 17 hand, coupled with a stronger set of consequences and A. But to suggest the way that search algorithms work is --18 either a self-regulating body or a statutory body that 18 I shouldn't say unbiased, but the way the search 19 19 includes the press but also individuals that are not algorithm works affects the results in terms of what's 20 part of the working press today, so that just as one of 20 presented and also the way that any aggregator 21 21 the great learnings for us as a business has been not to approaches the set of data that it is compiling is also 22 allow an operating company to investigate itself without 22 relevant editorially, I'm sorry to say. 23 absolute transparency to the corporate centre, which 23 LORD JUSTICE LEVESON: No, I see the point. It may be that 24 24 I think is one of the learnings from the failure in 2006 trying to find one solution that fits all is not going 25 25 to be easy, but do you see the value of a distinction and 2007 for News Corporation to get to the bottom of Page 69 Page 71 1 this, I also think it's difficult to allow an industry 1 between those who aggregate and those who collect and 2 2 in and of itself to control itself on a voluntary basis, disseminate for profit, and yet a third group of those 3 3 who blog: your one person with a laptop, who is going to given the concerns that we obviously all have, and 4 I think balancing a strengthening on both sides may be 4 fall into a slightly different category? 5 one way to think about it. 5 A. Although who may be doing it for profit as well, and 6 I think it's -- it will be difficult to avoid 6 LORD JUSTICE LEVESON: Yes, I understand that point, and 7 that actually moves into the next question I was going 7 arbitrariness in where you draw those lines. 8 8 to ask about --Ultimately, in an all-digital, sort of all-media 9 9 A. I'm sorry. marketplace, ones and zeros going across a network are 10 LORD JUSTICE LEVESON: No, not at all -- which is that in an 10 ones and zeros going across a network, and how we 11 industry where everybody is about the same size, then it 11 differentiate regulation within that is one of the great 12 12 becomes easier to create a regulatory regime, but where challenges for an industry associated with that contact. 13 you have players who are of vastly different size, would 13 LORD JUSTICE LEVESON: Yes, and the point you make is valid 14 you agree or would you have any observation on the 14 and particularly apposite at the moment, where we have 15 15 proposition that it becomes much, much more difficult to address the problem of flagrant breaches of the law, 16 for the independents and the smaller players to control 16 probably by one person then retweeted many, many times 17 17 the really very, very big players? in the naming of a victim of sexual crime. So you're 18 A. Well, I think -- I mean, it goes to a broader question 18 right to bring in the individual; I'm not suggesting 19 here, which is the scope of -- or rather, the set that 19 you're not. The question is whether one regime can deal 20 20 you're actually referring to, because, as we know, the with everything, or whether one has to try and create 21 a framework that can be customised to different forms of 21 traditional news print business is one that will 22 22 struggle to grow from where it is, and I would argue news-gathering or presentation. 23 23 that there will be fewer newspapers in the future than A. I think you point out exactly the issue: the 24 there are today. I also think that plurality continues 24 republication as well, like you mentioned, the 25 25 to be greatly enhanced by the -- really, the breaking retweeting of something like that. Once the genie is

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- 1 out of the bottle, if you will, it's very, very hard to 2 she how you then enforce the right of reply, where they 3 retweeted from at a second and third instance, how we do 4 that in one country, in one jurisdiction, with respect 5 to that sort of behaviour, I think is going to be very 6 challenging. I think ultimately one has to be practical 7 and not say, well, nothing's possible, it's too 8 conflicted, and I know that that's going to be something 9 that you reflect. 10 But ultimately, something that is adaptable and 11 I think also doesn't create absurdities in differential 12 rule-making with respect to what's published online in 13 one place and what's published online in another, that 14
  - rule-making with respect to what's published online in one place and what's published online in another, that one piece online is okay because it's only online and it's in Canada but it's being consumed here and another piece is not okay because it's online but it happens also to be printed on a piece of paper. That's a difficult -- it's difficult to slice that off and say, "Well, if you happen to print it on paper, it will have these regulations, and if you don't, there will be other issues."

    LORD JUSTICE LEVESON: I agree entirely. That's so in
- issues."
   LORD JUSTICE LEVESON: I agree entirely. That's so in relation to one of the News International title.
   There's the Times behind the pay wall digitally and also available in print, but one could equally talk about Page 73

- necessary and an important part of having the set of rules by which society operates itself, and I think in
- 3 certain industries it's more important than in others to
- 4 be either heavier-handed or less, and my points in my
- 5 lecture that day were really confined to the media
- 6 industry in general in the UK and some of the
- 7 approach -- really, a top-down sort of outcome-driven
- 8 approach as opposed to a bottoms-up kind of
  - enterprise-led approach, which I would have preferred.
  - Q. A fairly extant external regulatory scheme. Is that not the logical consequence of what you're saying, in particular the last line, an almost philosophical position:

"The only reliable, durable, and perpetual guarantorof independence is profit."

A. That wasn't a comment necessarily on regulation, it was a comment on the ultimate durability of structures, trusts, independent bodies, subsidy, et cetera, and its ability to be self-sustaining, and I think the qualifier is there, the durable and only qualifiers are important, and they were chosen carefully. There are other ways to achieve independence, but I have less confidence in their durability relative to the self-sustaining nature of being able to generate profit in partnership with your customers.

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- 1 those that aren't behind a pay wall and are just
- 2 available.

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- 3 A. Very much so.
- $4\quad LORD$  JUSTICE LEVESON: I'm not sure you've given me an
- 5 answer, Mr Murdoch. A solution.
- 6 A. I think that's a little above my pay grade, sir.
- 7 LORD JUSTICE LEVESON: I doubt it, because although I have
- 8 no idea about your pay grade, I certainly know mine.
- 9 Right.
- 10 MR JAY: May I ask you: have you changed your position on
- 11 regulation since the views you expressed in the
- MacTaggart lecture in 2009, "The absence of trust"?
- 13 A. I may have -- I think you learn things as you go along,
- 14 but the broad thrust of my discomfort with the scale and
- 15 manner of intervention in the media marketplace is
- 16 consistent with my views today.
- 17 Q. The only fair reading of that -- page 02986,
- paragraph 24 of your statement -- is that although you
- may be going too far to say that you are against all
- 20 forms of external regulation, you are not particularly
- 21 keen on external regulation, are you?
- 22 A. Could you remind me of the paragraph? I'm sorry,
- 23 Mr Jay.
- 24 Q. 24. Penultimate page of your statement.
- $25\,$   $\,$  A. Yes, I think regulation, as I said before, is often

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- 1 Q. Would you accept at least this proposition, that if one
- were a believer in fairly weak external controls, the
- 3 greater the need for robust internal controls?
- 4 A. I think that internal controls -- I mean, there's
- 5 a couple of points I think you're touching on there.
- 6 I think certainly with respect to the regulation of the
- 7 television business, really what this is about, and the
- 8 media business more broadly in the UK, the question
- 9 there was around how -- you know, what was the best way
- 10 to guarantee the independence of these entities, the
- independence of their coverage, the independence that
- 12 they have from factions, from industrial or political
- 13 factions and so on and so forth, and that was something
- 14 that was an important point. I never made an argument
- 15 that -- this was never a comment about internal
- 16 controls, internal governance, compliance or anything
- 17 like that, nor was it an argument to say that
- 18 competition law enforcing competition infringements and
- 19 enforcing the rule of law in general around an
- 20 organisation was in any way to be done down.
- Q. I think my point was a more modest one, really, that if
   one were to believe in weak external controls, almost
- 23 from an ideological position, that would tend to suggest
- 24 a greater need for robust internal controls. Would you
- 25 accept that or not?

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correct?

that was that.

- A. I would accept that that would be the case. However,
- 2 I do not believe in weak external controls from an
- 3 ideological basis.
- 4 Q. Okay.
- 5 A. So I would be hypothesising.
- Q. Fair enough. There are just a couple of questions from
- 7 other core participants, which I have notified you of,
- 8 Mr Murdoch.
- 9 Did you discuss the developing phone hacking scandal
- 10 with your father between 2008 and 2010, particularly
- 11 given the reputational repercussions to your company
- 12 flowing from the Gordon Taylor settlement?
- 13 A. After -- yes, I did, after 2009 when the Gordon Taylor 14 settlement was -- resurfaced in the Guardian. I had
- 15 discussions with him about those things and those
- 16 discussions continued from time to time all the way
- 17
- 18 Q. Okay. So 2009 is the first discussion, and we can link
- 19 that to the publication of the Guardian piece, can we?
- 20 A. Yes. The middle of 2009.
- 21 Q. Did you discuss with him the reputational ramifications
- 22 for your company, as the story, as it were, took wing,
- 23 the Guardian piece, and then subsequently in the United
- 24 Kingdom?
- 25 A. After the initial story, which again, you know, the Page 77
- I've talked to you about -- I asked you and Mr Jay's

do in situations like that is affirm to staff that

they're doing good work and I would have been suggested

to give, you know, a handful of examples of stories to

around the publication of that story, and had I known

months later, I think, with respect to the story being

Q. Am I to understand from your evidence that you saw the

Q. And you were therefore sufficiently comfortable with it

both not true and not in the public interest,

that you could say in an internal magazine or

publication it was outstanding journalism; is that

A. I didn't read it in -- in great detail, but I was -- in

an internal communication around the stories of the

month, it was a big story that they had published, and

LORD JUSTICE LEVESON: Could I raise a different question?

I certainly wouldn't have included it.

A. I saw it when it was published, yes.

story, when it was published?

then what happened in the course case a month later, two

I would note that it was before the court case

24

MR JAY: Thank you very much, Mr Murdoch.

25 asked you about the regulation of the press, and the

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- assurances internally were given -- and I had -- we had 1
- 2 just appointed a chief executive of News International
- 3 in the summer of 2009, so the day-to-day handling of the
- 4 matter was in her hands, but there was the initial piece
- 5 there, which then, as you know and we discussed earlier
- 6 today, the company -- the News of the World said that
- 7 they had investigated it and there wasn't any issues
- 8 there, et cetera, and they denied those allegations, so 9
- that was there, but the wider reputational damage, if
- 10 you're going back to the point we touched on this
- 11 morning, the notion that, you know, that the
- 12 reputational damage, that there was a lot more there,
- 13 wasn't discussed, because we didn't know that there was
- 14 a lot more there until much later, as you know.
- 15 Q. In your News International business update of June 2008,
- 16 you refer to your challenging and innovative titles
- 17 publishing outstanding journalism written by great
- 18 journalists every day of the week, and one example you
- 19 give is exposes like that of Max Mosley in the News of
- 20 the World. Why did you include that one?
- 21 A. I would have been given a list of stories to highlight.
- 22 It was a longer communication around corporate
- 23 restructuring we had done and there was a couple of
- 24 pages in there, it was an important part of internal
- 25 communication, and one of the things that one likes to
  - Page 78

- 1 likely or possible successors to the PCC. We've not
- 2 specifically discussed the PCC. I don't want to do so,
- 3 unless there's anything you particularly want to say
- 4 about that subject, and I give you the opportunity to
- 5 say anything you wish about the Press Complaints
- 6 Commission. That's the first point.
  - A. Would you like me to do that now, sir? Look, I think,
- 8 as an executive and as a -- just as a business person,
- 9 a company that invests in journalism, I think I'd like
- 10 to have -- knowing what I know now, I'd like to have
- more comfort that training around things like the PCC 11
- 12 Code and accountability around the PCC, you know,
- 13 delivered better results, because clearly there have
- 14 been failings in journalistic practices, and so
- 15 obviously there's been an issue there, but I think we
- 16 talked a little bit before about what are the things to
- 17 strengthen and what not, and I would say, having people
- 18 in and around the PCC who are perhaps -- having
- 19 a greater balance that's outside the current working
- 20 press may be a good thing to have.
  - LORD JUSTICE LEVESON: All right.
- 22 Another topic upon which I am asked to make
- 23 recommendations by my terms of reference relate to
- 24 a new, more effective policy and regulatory regime,
  - which support the integrity and freedom of the press,

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|----|--|----|--|
| 1  | the plurality of the media and its independence,         | 1  | good for the country.                                      |
| 2  | including from government. Much of this afternoon,       | 2  | With respect to freedom of the press, we touched on        |
| 3  | you've been talking about arguments about plurality, and | 3  | that a little bit earlier, and with respect to             |
| 4  | debate about that. Had you given consideration to        | 4  | independence from government, I think we have a very       |
| 5  | a system that more effectively regulates plurality       | 5  | independent press. They're not necessarily you know,       |
| 6  | within the media and its independence, including from    | 6  | they're dependent on other things, some of them, but       |
| 7  | government?  | 7  | it's a but I don't think there's a lot of dependency       |
| 8  | A. The media's independence from government?             | 8  | on government, and I think that's a credit to it.          |
| 9  | LORD JUSTICE LEVESON: Yes.                               | 9  | LORD JUSTICE LEVESON: All right. Mr Murdoch, thank you     |
| 10 | A. I think it's hard to say that one wants to regulate   | 10 | very much.   |
| 11 | plurality, given that plurality is a state of affairs in | 11 | A. Thank you, sir. And thank you, Mr Jay.                  |
| 12 | a marketplace at a given point in time                   | 12 | MR JAY: Sir, we need to take some evidence as read. The    |
| 13 | LORD JUSTICE LEVESON: I'm supporting I'll read it again. | 13 | statements of Mr Frederic Michel                           |
| 14 | The term of reference is to make a new, more effective   | 14 | LORD JUSTICE LEVESON: You've summarised that prior to      |
| 15 | policy and regulatory regime, which supports the         | 15 | starting   |
| 16 | integrity and freedom of the press, the plurality of the | 16 | MR JAY: Yes.   |
| 17 | media and its independence, including from government,   | 17 | LORD JUSTICE LEVESON: the questions you asked              |
| 18 | while encouraging the highest ethical and professional   | 18 | Mr Murdoch about, KRM18.                                   |
| 19 | standards. So it's for a new, more effective policy and  | 19 | MR JAY: It's also important to note in relation to his     |
| 20 | regulatory regime which supports, among others things,   | 20 | statement this will be clear when it's published           |
| 21 | the plurality of the media.                              | 21 | online that some, indeed many of his emails are            |
| 22 | A. I think I understand, and I think with respect to the | 22 | matched by an immediately antecedent text message from     |
| 23 | plurality piece, I would simply say that the first part  | 23 | Mr Adam Smith, the purport of which is reflected in the    |
| 24 | of protecting plurality or supporting plurality is being | 24 | email, which then goes to Mr James Murdoch.                |
| 25 | crisp around what plurality might be sufficient, because | 25 | The Inquiry is going to publish on the website, as         |
|    | Page 81  | _  | Page 83  |
| 1  | otherwise you would simply have the ability of           | 1  | soon as it can, Exhibits KRM17, KRM18, the exhibit to      |
| 2  | a regulatory body to intervene at any stage, if they     | 2  | Mr Michel's statement and obviously Mr Murdoch's           |
| 3  | thought that you know, if let's say we have ten          | 3  | statement.   |
| 4  | newspapers and one newspaper goes out of business. They  | 4  | LORD JUSTICE LEVESON: Yes, right, thank you very much      |
| 5  | could say there's been a deficiency in plurality, so     | 5  | indeed. Thank you. 10 o'clock tomorrow.                    |
| 6  | we're going to go and do something and intervene to fix  | 6  | (4.16 pm)  |
| 7  | that, whereas the real question is: what is the state of | 7  | (The hearing adjourned until 10 o'clock the following day) |
| 8  | affairs where there is a sufficiency of plurality? When  | 8  |  |
| 9  | we engaged on this plurality argument twice, both with   | 9  |  |
| 10 | respect to the acquisition after minority interest in    | 10 |  |
| 11 | ITV and then in the question of the acquisition of the   | 11 |  |
| 12 | balance of shares in British Sky Broadcasting, one of    | 12 |  |
| 13 | the problems was achieving a state where we agreed that  | 13 |  |
| 14 | when the Enterprise Act was done in 2002 or 2003, when   | 14 |  |
| 15 | this was said, that by inference plurality was           | 15 |  |
| 16 | sufficient at that time, so the question becomes: what   | 16 |  |
| 17 | has happened to plurality in the intervening years and   | 17 |  |
| 18 | what is a tolerable decrease in plurality that could     | 18 |  |
| 19 | result from business performance, from mergers and       | 19 |  |
| 20 | acquisitions and the like?                               | 20 |  |
| 21 | So I think the baseline is the key thing to              | 21 |  |
| 22 | understand with respect to sufficiency, because then it  | 22 |  |
| 23 | will become a much, much more predictable and            | 23 |  |
| 24 | straightforward and, frankly, light-touch environment    | 24 |  |
| 25 | with respect to understanding what's expected and what's | 25 |  |
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# Leveson Inquiry

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